



04

AUG 2021

Odoo 14 Webinar —

Members & Subscriptions

06:30 AM to 08:00 AM EST

04:00 PM to 05:30 PM IST

www.cybrosys.com

Course Contents

About Us

Cybrosys Technologies is one of the fastest-growing companies in Odoo ERP. The ISO certified software solutions company is into providing ingenious business solutions in Odoo to a wide range of enterprises. With offices in London & India, Cybrosys Technologies caters to businesses in all global markets. We have a huge clientele all around the world.

Cybrosys provides all types of Odoo ERP services and covers almost all the industries. The company has a very strong reputation for large and successful Odoo projects and possesses highly skilled developers at our development center based in India.

A decade of experience in Odoo ERP has blessed Cybrosys with the skills and expertise to deliver every project with supreme ease. Our office serves Europe, the Middle East & Africa region with dedicated Odoo services. Customer satisfaction is our prime motto while offering Odoo ERP allied services.

Our services in Odoo include Odoo ERP implementation, Odoo Customization, Odoo Support and Maintenance, Odoo Migration, Odoo Integration, Odoo Apps Development, and Employee outsourcing services in Odoo.

We help our clients to achieve their strategic business goals via our technical ingeniousness, proven domain experience, and project management skills.

What is Odoo?

Odoo also is known as Open ERP. The application was founded by Fabien Pinckaers in 2005. The word Odoo is the acronym of On-Demand Open Object. Odoo is a large collection of business-related applications and modules like CRM, Sales management, E-commerce, Warehouse management, Purchase management, Accounting/Finance management or , Manufacturing management, HRMS, etc. All these basic modules are collectively called Enterprise Resource Planning software.

Apart from its **52 main basic modules**, Odoo has more than **24,000+ third party Apps/Plugins** available in its app store. Each of them is custom-built for different user needs. These applications stand ahead of time and fulfill every business requirement. Today **Odoo ERP has more than 4+ million users** ranging from SMEs, start-ups and larger enterprises. The user list includes leading brands like Toyota, Hyundai, and PCI.

Odoo modules are made accessible online, which can be easily downloaded and assessed. Adding further, there are more than 1500 dynamic members (both technical and functional) working on Odoo platform, constantly upgrading its framework and extending functionality, to cater to the wide assortment of business needs. Today, Odoo is one of the widely used open-source ERP solutions in the market.

Why is Odoo becoming more and more popular?

- Easily adaptable software for any industry type.
- Cost-effective compared to proprietary ERP models.
- Freedom from licensing costs(Community Edition).
- No fear of Vendor Lock-in.
- Large customization and integration possibilities.

- Upgrades and improvisations with each version release.
- Unlimited functional support if deployed at the enterprise level.
- A Timeline software.
- Scalability and Modularity
- Global Support from Odoo forum and mailing lists.
- Highly user-friendly UI.
- Industry-Specific Modules

Course Objective

The key objective behind **Odoo Functional Webinar** is to literate the Odoo users, Consultants, Partners and other public on Odoo. The webinar envisions sharing how Odoo functions in various modules and how Odoo's incorporation at the business place improves the operational speed and effectiveness.

The Webinar will cover the Members and Subscriptions modules in Odoo 14 and create a strong knowledge base for attendees. The demonstration of the key app will provide participants an in-depth overview.

Duration : 1 Hour and 30 Minutes

Date : 04-August-2021

Time : 6:30 AM to 8:00 AM EST (04:00 PM to 05:30 PM IST)

Medium : ZOOM

Course Essentials

- Passion for learning Odoo Functionality
- Basic knowledge in handling PC
- Internet Connectivity
- Basic Ideas towards Membership and Subscription terms
- Access to Odoo Online/Local Instance

Preferred Candidates

The ideal candidates should be either of the following, however it isn't limited.

- Odoo End Users
- Odoo Consultants
- Business Analyst
- Product Managers
- Process Champions
- IT Administrator and IT support
- Sales & Marketing Managers

Course Content

1. Introduction

2. Members

- a. Overview
- b. How to Create membership Products in Odoo 14
- c. Create a new member in Odoo 14
- d. How to create a Free Membership in Odoo 14
- e. How to Buy a Membership in Odoo 14
- f. Invoice a Membership in Odoo 14
- g. Members Analysis Report

3. Subscriptions

- a. Overview
- b. Create Subscription Templates in Odoo 14
- c. Manage Subscription Products with Odoo 14
- d. Manage Subscription Stages
- e. Create a new Subscription in Odoo 14
- f. Renew a Subscription in Odoo 14
- g. How to upsell products and services from Odoo 14 Subscription
- h. Close a Subscription in Odoo 14

- i. Generate Subscription Alert
- j. Subscription Reports